

## ENERGY CONTRACTING IS THE RIGHT SOLUTION FOR:



municipalities and public institutions,



hotels and commercial companies,



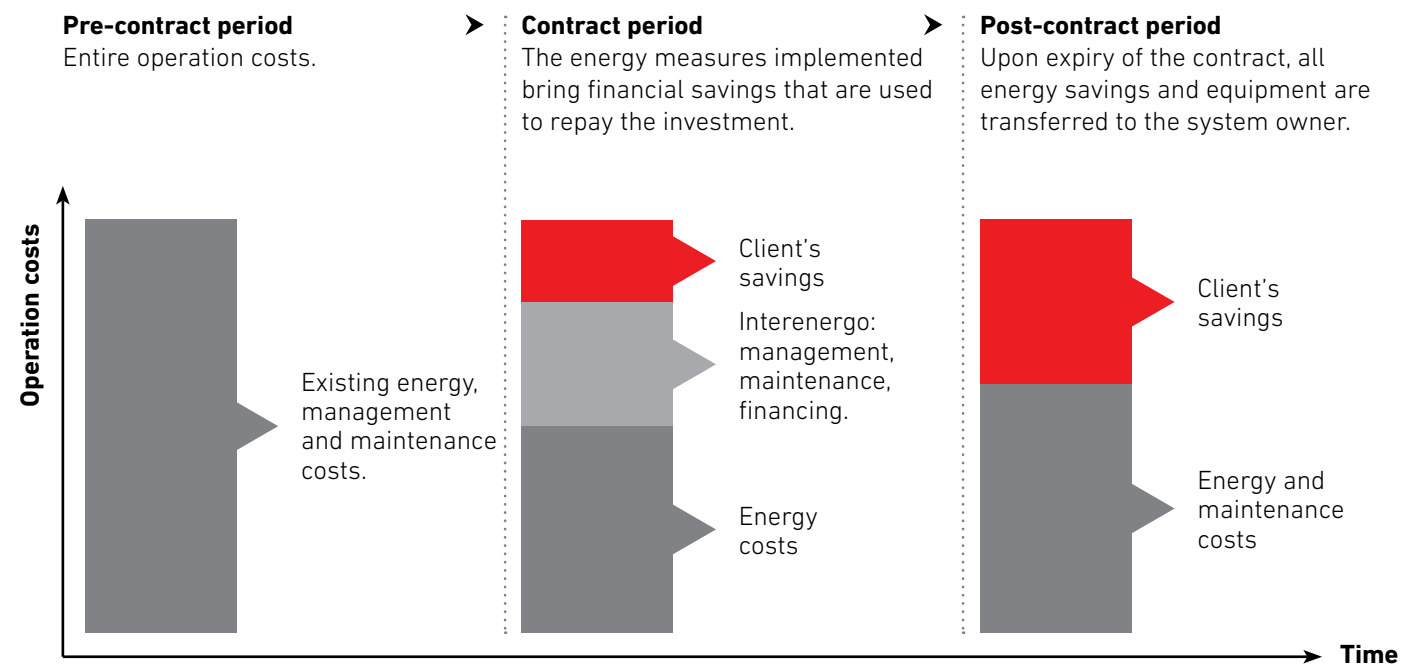
industry,



multi-dwelling buildings.

## EXAMPLE OF ENERGY CONTRACTING

Project financing is based on the EC business model, which enables the client to renovate their energy system without having to invest their own funds.



With energy contracting, the system owner does not have to invest their own funds. This form of cooperation makes it possible for both partners to commit to their core business and do what they do best.

## ADVANTAGES FOR THE CLIENT

### RELIABLE SAVINGS

We deliver what we promise. Our solutions bring you reliable and maximum energy and financial savings.

### EXPERT TEAM

Our highly skilled staff is experienced in a variety of technologies and therefore up to all challenges.

### SPEED AND FLEXIBILITY

All projects are completed within the deadline, possibly sooner. We listen to you and, as a technologically independent company, tailor our solutions to your needs.

### INNOVATION

In order to offer the best possible economic and technical solutions, we keep up to date with market innovations and introduce them into our projects.

### ENVIRONMENTAL RESPONSIBILITY

When designing solutions, we always think about their environmental impact. We opt for technologies that are sustainable and environmentally friendly.

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## INTERENERGO GROUP

Interenergo is an international energy company based in Ljubljana. Our main activities include electricity trading, construction and management of energy facilities running on renewable energy sources (RES), and energy services. Since 2009, Interenergo has been part of the Austrian Kelag Group, which is considered one of the leading renewable energy providers in Central Europe.

Our business excellence relies upon our recognising trends in a timely manner and continuously integrating them into our business model. Our goal is to develop projects and solutions that create value for our partners and the market. We offer the most efficient solutions in the form of energy contracting.

## WHAT IS ENERGY CONTRACTING

Energy contracting (EC) is a **partnership between a facility owner and an energy service provider**, Interenergo. EC is based on the facility owner's desire to renovate, modernise, or otherwise improve the efficiency of their energy system, which results in energy savings and hence lower costs for the user.

Interenergo is extremely effective in identifying opportunities, planning improvements, and implementing and managing them. One of the main goals here is that savings exceed investment costs as quickly as possible. As Interenergo is a capital-intensive company, it can take on the financial burden and risks associated with the investment so that the **facility owner's cash flow is not affected by the investment cost**.

Energy contracting is a winning combination for both partners as they **share the energy and financial savings** generated by the new system. A part of savings generated by the newer, more energy-efficient system is used to repay the investment and to pay for the comprehensive service that relieves the owner of any concerns associated with the operation of the energy system.

Energy contracting coincides with the business trend prompting organizations to **focus on their core business** and leave energy systems management to professionals. Free up your financial and human resources and reap the benefits of using state-of-the-art energy systems.

## ADVANTAGES OF ENERGY CONTRACTING:

- ✓ financial and energy savings;
- ✓ complete turnkey renovation of energy systems;
- ✓ the investment is not recorded in the client's balance sheets;
- ✓ reduced energy system operating costs without the need to invest your own funds;
- ✓ the investment is repaid from a share of the savings generated;
- ✓ efficient and environmentally friendly energy systems and energy products;
- ✓ increased value of buildings and installations;
- ✓ the ownership of the equipment installed is transferred after contract period expires;
- ✓ lower risks because the renovation is managed by a qualified and experienced partner.

## TECHNICAL SOLUTIONS

Because we are independent from certain technologies and have the desire to innovate and improve our solutions, we can fully adapt to each client and find the right solution for them. Our highly skilled employees possess in-depth knowledge of various technologies, so they can advise on solutions in various fields.



### Heat production

Biomass boilers, gas boilers, heat pumps, waste heat recovery units and steam boilers.



### Lighting

Efficient indoor and outdoor LED lighting.



### Energy management systems

Advanced control, monitoring and operation via the modern SCADA system.



### Production of energy from RES

Construction of solar power plants and electricity supply.



### Cooling systems

Efficient refrigeration and cold storage units.



### Combined heat and power

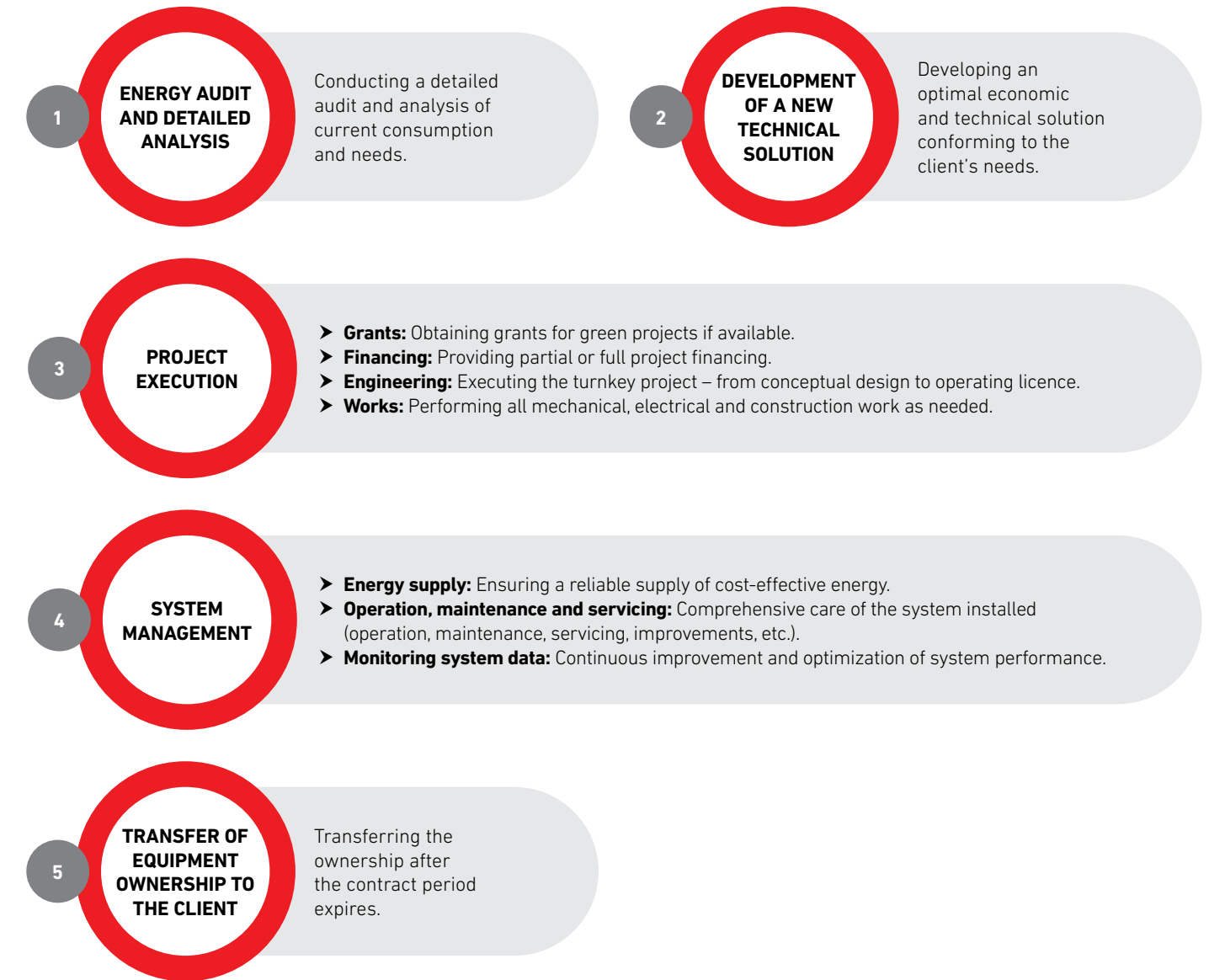
Gas engines, gas turbines, biomass turbines, ORC plants and other installations.



### Complete energy renovation of buildings

Renovation of the building envelope and replacement of joinery in buildings.

## ENERGY CONTRACTING STEP BY STEP



## EC SERVICE AT NO ADDITIONAL COST THROUGHOUT THE CONTRACT PERIOD INCLUDES:

- ✓ professional system management and maintenance;
- ✓ monitoring and optimizing the energy system operation from the control centre;
- ✓ keeping up to date with new technologies and system upgrade options;
- ✓ reports on system operation;
- ✓ system insurance and warranty for the equipment installed.

